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## Be In The Cost Control Seat Of Your Next EHR: An Exploration Of Typical Cost Drivers Within An EHR Purchase

Join Core Solutions & OPEN MINDS for an exclusive executive web briefing on the cost drivers associated with EHR purchases and real world examples of how other behavioral health organizations have managed their technology decisions

**Gettysburg, Pa. (February 13, 2015)** — Many behavioral health organizations (BHOs) are re-evaluating their current electronic health record (EHR) and vendors in order determine if they can continue to partner to meet the new administrative, clinical, and billing demands facing the behavioral health industry. The BHOs entering into the re-purchasing EHR market are more experienced technology buyers and are utilizing their experience to create a more stringent EHR vendor evaluation process. However, one factor that has not changed are the limited technology budgets within the behavioral health industry. The good news is that many of the cost drivers associated with EHR purchases are in the control of the BHO.

Join Earl Lipphardt, Senior Director of Integrity House and John Raden, Senior Vice President of Strategies of Core Solutions for this exclusive executive web briefing as they explore the typical cost drivers within a normal EHR purchase. Throughout this discussion, they will highlight the pros and cons of these tradeoffs and provide real world examples of how other BHOs have managed these decisions.

During this 90-minute executive web briefing, attendees will learn these answers to these key questions:

- Why should an EHR be considered a strategic imperative?
- How can your organization strike a balance between EHR needs and wants?
- Why is standardization of data, forms, and reports advantageous to your organization?
- What is the value of considering change in your current workflow?

To learn more about this executive web briefing, or take advantage of free online registration, please visit: <https://www.openminds.com/event/cost-control-seat-next-ehr-exploration-typical-cost-drivers-within-ehr-purchase/>

All registrants will receive (at no charge and regardless of attendance) a recording of the webinar and an electronic copy of the presentation slides at its conclusion.

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### ABOUT Core Solutions

Core Solutions is the progressive leader in transforming the behavioral, medical and social services experience for behavioral health providers, consumers and state agencies. Core's Integrated Behavioral Health EHR platform, Cx360, allows for the improvement of the provider, consumer and payer relationship through increased consumer-centric collaboration which results in improved outcomes. This is accomplished through our ability to simplify the end-to-end behavioral health experience, deliver

integrated care coordination, improve consumer engagement and streamline accurate provider reimbursement.

### **ABOUT *OPEN MINDS***

*OPEN MINDS* is a national health and human service industry market intelligence firm. Founded in 1987 and based in Gettysburg, Pennsylvania, the 75+ associates provide innovative management solutions designed to improve operational and strategic performance. Learn more at [www.openminds.com](http://www.openminds.com).

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